

# Caloy Company: Supply Chain Reliability for Tree Nut Oil Manufacturing

Wayne McCalley, President; Bret Potter, Quality Manager; Dylan Delhart, Sales Manager

Caloy Company

**Headquarters**

Denair, CA

**Management**

Wayne McCalley, President; Bret Potter, Quality Manager; Dylan Delhart, Sales Manager



The popularity of tree nut oil as a healthier alternative to commodity oils is witnessing an upswing across consumable and non-consumable industries as the global populace increasingly adopts healthconscious mindsets. Sourcing quality nuts is crucial to ensure high-quality oil, but supply chain disruptions stemming from geopolitical developments and world health crises have impacted global nut supply and, consequently, oil production.

Enter Caloy Company, a tree nut oil manufacturing company addressing these issues head-on with its proactive sourcing and manufacturing capabilities. It supplies industries like cosmetics, food, and pharmaceuticals exclusively with almond, walnut, hazelnut, and pistachio oils while ensuring a reliable supply chain and promoting transparency in the tree nut oil industry.

“As a bulk manufacturer, we operate with a closely integrated supply chain involving tree nut growers to ensure steady supply for oil production,” says Wayne McCalley, president of Caloy Company.

Valuing the importance of a quality system, Caloy Company holds ISO-9001 and GMP certifications, along with other significant qualifications like the stamp of kosher approval. It actively encourages customers to visit its facilities and personally witness the quality journey from the orchards to the end product.



Caloy Company strategically bases its operations in the heart of California's Central Valley, the tree nut capital of the world, where 90 percent of its nut supply is located within a 50-mile radius. Being close to the primary cultivation regions of tree nuts grants it quick and easy access to supplies while substantially reducing transportation costs. This translates into significant savings for clients without compromising product quality.

In addition, its close relationship with local tree nut growers enables it to stay ahead of the market and provide customers with early information about next year's crop.

During the COVID-19 crisis, supply chain reliability emerged as a significant challenge for oil companies manufacturing. Many of them operated outside the United States and faced mounting shipping issues, and the impact of developments in Ukraine and Russia majorly disrupted the supply of sunflower oil.

***As a bulk manufacturer, we operate with a closely integrated supply chain involving tree nut growers to ensure steady supply for oil production***

Caloy Company's prime location and network of local raw material suppliers allowed it to retain a consistent and reliable supply chain during the COVID-19 crisis. It continues to ensure clients of uninterrupted product deliveries while possessing ample storage and the manufacturing capacity to meet sudden demand rises.

In the fats and oil market, deceptive practices are a frequent occurrence. Cheaper seed oils like sunflower oil products are misleadingly marketed as tree nut oil. Caloy Company is deeply committed to educating customers about these deceptive practices to help safeguard them. It is dedicated to offering authentic tree nut oils to customers and driving positive change in the industry.

While many oil seed companies employ hexane extraction, Caloy Company exclusively employs worm-pressed extraction methods. Using non-GMO nuts and a natural extraction process followed by refining produces a non-GMO pure oil product of high nutritional value.

Caloy Company has an impressive track record of helping clients enhance their oil production. In one instance, a local olive oil company approached it with an urgent need for product refinement after their previous service provider closed. Caloy Company promptly met with them, developed a production plan and specification, and provided a suitable storage solution. This established a strong foundation for a growing relationship with the client in the coming years.

Despite its smaller size, Caloy Company's service and assistance are at par with larger companies. An approachable team and a quick response plan enable it to remain accessible, responsive, and capable of supporting customers throughout their partnership.

Caloy Company stands at the forefront of the tree nut oil manufacturing industry, driven by its mission to promote healthier alternatives to commodity oils and provide exceptional products and services. Through its reliable supply chain, commitment to authenticity, adherence to quality standards, and industry expertise, it stands firm as a reliable source of highquality tree nut oil.



Company : [Caloy Company](#)

**Headquarters :**

Denair, CA

**Management**

Wayne McCalley, President; Bret Potter, Quality Manager; Dylan Delhart, Sales Manager